

## Profile

A business-based practice founded in 1984, Sprecher Grier Halberstam LLP has established a reputation for providing commercially astute, fast and effective service to business clients. Each partner is a specialist in his or her particular commercial field.

### A Range of Clients

Clients are principally in the business sector, ranging from companies with household names and international activities to smaller family firms and from financial institutions to professional practices.

### Partner Involvement

Whereas the pyramid structure of many firms results in partners having very little involvement in their clients' matters, we have a structure that means each matter is dealt with by a partner or under his or her very close supervision.

### Efficiency and Results

Our aim is to facilitate business for our clients while protecting their interests. We are very conscious of the fact that time is of the essence and endeavour to deal with all matters with the utmost pragmatism and efficiency.

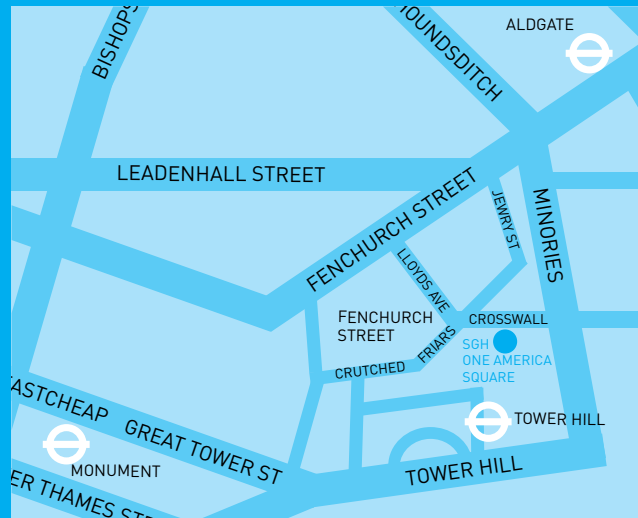
### Cost

As a commercial service provider, we know our clients need to budget accurately. With this in mind, we endeavour to give fixed price quotations or accurate cost indications wherever possible.

## How To Contact Us

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Sprecher Grier Halberstam LLP offers legal advice in the following areas:-  
Commercial Litigation & Dispute Resolution  
Commercial Property  
Company Commercial  
Debt Recovery  
Domain Names  
Employment  
Information Technology ("Weblaw")  
Insolvency & Restructuring  
Landlord & Tenant  
Leisure & Property Management  
Professional Negligence  
Services to Lenders

For information regarding the above, please email [marketing@sghlaw.com](mailto:marketing@sghlaw.com)



## IT and e-commerce

- IT/e-commerce contracts
- Registration and Protection of Intellectual Property Rights
- Contractual negotiation
- Data protection law
- Web design contracts
- Domain name disputes
- E-commerce law
- Free review and helpline services
- Weblaw season ticket
- Website legal audits

## Domain Name Disputes

The firm has substantial expertise in this area, having been involved in ICANN, Nominet and High Court cases. See [www.weblaw.co.uk/domain\\_name\\_disputes\\_and\\_transfers](http://www.weblaw.co.uk/domain_name_disputes_and_transfers)

## Fixed-Price IT/e-commerce Contracts

Through our work for the IT industry, we have created fixed-price, reusable template contracts for most requirements. They deal with the problems commonly facing IT providers, ISPs and other companies wishing to provide services whether face to face or online. The contracts ensure compliance with EU and UK legislation and address commercial concerns such as protection of profit where customers alter requirements mid-project. The range includes Software as a Service, website design and hosting, ASP, ISP terms and conditions, software development, licence, maintenance, distribution, VAR and agency, agreements for employees and independent contractors, as well as many other arrangements.

See [www.weblaw.co.uk/templates\\_agreements](http://www.weblaw.co.uk/templates_agreements)

## Registration and Protection of Intellectual Property Rights (“IPR”)

IPR, most notably copyright and trademarks are crucial assets for most businesses. We advise on a wide range of IP issues, including:

### i. Protection and Registration of IPR

We advise on copyright and trademark protection

### ii. Ownership of IPR

We can ensure that you own IPR in work performed by contractors

### iii. Re-Use of IPR

We can help you to retain rights to re-use IPR in project work carried out for clients

### iv. Brand Defence

We can take appropriate action against third parties who abuse your brand.

## Contractual Negotiations

We provide both fixed price template contracts and bespoke ones that we draft to order. Where required, we will be pleased to assist with all aspects of contract negotiation. We can represent either the supplier or the purchaser.

## Data Protection Law

We advise companies on their on-line and off-line compliance with the Data Protection Act 1998 and have created a model privacy policy for website owners detailing use to be made of data collected from site visitors.

## Web Design Contracts

We advise and represent many website developers in relation to their design and hosting of websites and intranets. We offer fixed price model contracts. See [www.weblaw.co.uk/templates\\_agreements/web\\_designer\\_agreements\\_package](http://www.weblaw.co.uk/templates_agreements/web_designer_agreements_package)

## e-commerce Law

We advise companies on how to exploit the global marketplace of the web. While providing advice on the legal risks of on-line business, we adopt a commercial approach based on a thorough understanding of the underlying technology.

## Free Review and Helpline Services

We offer certain services without charge to providers and users of IT and e-commerce services. These include an introductory one-hour meeting, outline reviews of terms and conditions and an IT legal hotline.

## Weblaw Season Ticket

A novel way for IT companies to pay an annual fixed fee for extensive legal input and support. It is like having an in-house legal team. Our rates are discounted by over 50% in return for your commitment. There are 3 levels and each includes access to our hotline, attendance at meetings, contractual negotiations and access to our extensive range of template IT and e-commerce contracts and documentation.

See [www.weblaw.co.uk/news+offers/weblaw\\_season\\_ticket](http://www.weblaw.co.uk/news+offers/weblaw_season_ticket)

## Website Legal Audits

For a fixed price, the firm will advise you on your website's compliance with legal requirements, any resultant legal exposure and provide feedback on your website terms and conditions.

### Simon Halberstam

Simon Halberstam is head of the IT and e-commerce law group. He represents many providers and users of IT, e-commerce and website design services. Simon specialises in contractual and litigation issues relating to IT, e-commerce and domain names.  
020 7264 4500 / [simonh@sghlaw.com](mailto:simonh@sghlaw.com)

### David Sprecher

David has many years of commercial experience in industry and in the legal profession and advises software houses on ASP agreements and complex outsourcing, FM and international licensing. He has great expertise in the acquisition and disposal of businesses in the IT sector.  
020 7264 4404 / [davids@sghlaw.com](mailto:davids@sghlaw.com)

### Emma Shipp

Emma focuses on advising IT and e-commerce providers on Data Protection law, setting up employee share schemes, drafting joint ventures and other commercial agreements.  
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