

London IT Corporate Breakfast Seminar

Programme for 2010

We are pleased to announce the London IT Corporate+Breakfast Seminar Programme for 2010.

Each of the events below focuses on key legal and associated issues relevant to IT companies, will take place at our offices, starts at 8.15am and finishes at 9.30am. Croissants and coffee will be provided. Further details are set out below. Please use the reply form overleaf.

Financing growth for technology and digital media businesses How to stand out in an overcrowded marketplace <i>Hillel Zidel (Kennet Partners) and Alok Gangola (SGH)</i>	Thurs 28 Jan
Insurance for IT Companies How to choose the right insurers and policies in this confusing but necessary minefield <i>John Cross (Glemham Underwriting) and Simon Halberstam (SGH)</i>	Thurs 11 Feb
E-Marketing and Data Protection How to reach your target audience without breaching data protection laws <i>Chris Combemale (Direct Marketing Association and Founder The Email Academy) and Keith Arrowsmith (SGH)</i>	Thurs 4 March
Tax efficient Incentivisation of employees How to hold on to key personnel without breaking the bank <i>Mike Cooper (Chantrey Vellacott) and Emma Shipp (SGH)</i>	Thurs 18 March
Conversion to SAAS How to deal with the technical, legal and financial implications <i>Phil Hollingdale (Staffcare), Ian Mason (RBS) and Simon Halberstam (SGH)</i>	Thurs 15 April
The “IR35 dilemma” - When is a Contractor an Employee? How to minimise the legal and tax risks when engaging self-employed contractors <i>Caroline Doran (SGH) and Andrew Rhodes (Sobell Rhodes)</i>	Thurs 6 May
Research and Development Relief How to claim valuable tax relief <i>Paul Spindler (Kingston Smith) and Keith Arrowsmith (SGH)</i>	Thurs 10 June
Successful Contract Negotiation How to secure the deal whilst minimising legal exposure <i>Simon Halberstam and Keith Arrowsmith (SGH)</i>	Thurs 1 July

